

ADVISER PROFILE

NAME:	LASONEXAY CHANTHAVONG
POSITION:	Tax & Legal Adviser
LOCATION:	Vientiane, Lao PDR
EXPERIENCE:	15 years
NATIONALITY:	Laotian

Curriculum Vitae

MEMBERSHIP IN PROFESSIONAL SOCIETIES:

Lao Bar Association

KEY QUALIFICATIONS:

Lasonexay Chanthavong received his Bachelor of Laws (LL.B.) from National University of Laos. He is a member of Lao Bar Association. He works for Mekong Law Group as a Tax and Legal Adviser since 2003. Prior to this he was a consultant in the Tax and Legal Service Division of KPMG's Lao PDR, Vientiane Office.

EDUCATION:

- 1999 - Bachelor of Laws, National University of Laos, Vientiane, Lao PDR
- 1994 – Bachelor of Psychology-Pedagogy, Dongdok University, Vientiane, Lao PDR

Other training:

- Lao Business Forum – Lao PDR (March 2007)
- Consultation Workshop on Drafting of the Decree on Implementation of Secured Transaction Law – Lao PDR (January 2007)
- Workshop on Secured Transaction Registry – Lao PDR (January 2007)
- Workshop on Governance of the Legal Profession – Lao PDR (October 2006)
- Workshop on Promoting Governance in Financial Transaction – Lao PDR (October 2006)
- Workshop on International Commercial Law and Business – Lao PDR (June 2006)
- Workshop on Lao Business Forum: Industry, Trade, Tourism, Law Enforcement – Lao PDR (May 2006)
- Workshop on the Use of Patent as a Tool for Technical and Economical Development, Intellectual Property Law – Lao PDR (May 2006)
- Workshop on Business Competition Policy and Law – Lao PDR (October 2005)
- Consultation Workshop on the Draft of Enterprise Law – Lao PDR (June 2005)
- Consultation Workshop on Draft of Law on Bar Association – Lao PDR (May 2005)
- Workshop on Legal Aspect of E-Commerce (e-Commerce Law) – Lao PDR (March 2005)
- Participated in the 21st Century Renaissance Youth Leaders Invitation Program [Management Course] – Japan (October 2004)
- Workshop on International Taxation – Bangkok, Thailand (September 2002)
- Workshop on AFTA and CEPT – Lao PDR (August 2002)
- International Law Training – Bangkok, Thailand (January 2000)
- Workshop on Intellectual Property – Bangkok, Thailand (August 1999)

EMPLOYMENT RECORD:

- **Mekong Law Group (Laos) Ltd** (Sep 2003 – present)
Tax & Legal Adviser

Lasonexay's practice is in general commercial law, securities, foreign investment and tax, labor and social security, project finance, industries. Assisting foreign lawyers with research of Lao Law, coordinating meetings with the government officials, providing accurate legal translation of laws and documents.

Assignments undertaken since 2000 include advising a variety of clients in the finance, mining, hydroelectric and services sectors, legal adviser to Public Bank and Bangkok Bank (Vientiane Branch), providing advice in relation to new laws, regulations and policies concerned with financial institutions in the Lao PDR.

Other commercial assignments include legal adviser to Unilever Thai Trading Limited, Lao Representative Office.

He has been particularly involved in the World Bank Survey project regarding Doing Business in Lao, being in charge of providing the information relating to several issues such as: construction licensing, utility services, environmental protection, investment, property rights, secured transaction, labor, etc.
- **KPMG Laos Ltd, Vientiane, Lao PDR** (Apr 2002 to Apr 2004)
Tax & Legal Consultant

Responsible for providing advice in relation to new laws, regulations and policies concerned with financial and taxation, assist the auditor providing the legal comments on audited projects.
- **Dirksen Flipse Doran & Le, Vientiane, Lao PDR** (Jul 1994 to Mar 2001)
Legal Assistant

Responsible for assisting foreign lawyers with research of Lao laws, drafting and preparing correspondence and legal documents, coordinating meetings with the government officials.

DETAILS OF MAJOR PROJECTS UNDERTAKEN

Focus on the Energy Sector

LAO PDR

- Nam Theun 2 – US\$1.3 Billion – World Bank** (2004-05)
Providing advice to the Lenders, to review the existing arrangement for off-grid electrification and the MIH proposed scale up arrangement and recommend improvement, environmental impact.
- Nam Ngum 2 – US\$750 Million - Lenders** (2006 - present)
Providing advice on required Government approvals.
- Nam Theun 1 – US\$700 Million - Developers** (2007 - present)
Providing advice on required Government approvals.

Focus on Non-Energy Sectors

REGIONAL

- World Bank Group** (2004-2007)
Providing information relating to several issues such as: secured transaction, construction licensing, utility services, environmental protection, property rights, labor, etc.
- ADB – Laos** (2005-2007)
Assist the ADB for drafting proposed amendments to Lao laws, assist the ADB Project regarding Promoting Governance in Financial Transactions and Secured Transactions Registration as the Secured Transactions Registration Expert, ADB Project regarding Enhancing Business Environment of the Greater Mekong Sub-region (GMS) as the Investment and Financial Specialist.
- European Union – Labour Issue** (2005)
Advising on employment contract and related issues.

Focus on Non-Energy Sectors

Plantation Industry Project (2005-2007)

Review of Guarantee Agreement, Concession Agreement, and advice on tax incentive.

Tourism Companies (2005-2007)

Review of various contracts (including sale-purchase contract, business cooperation contract) and provision of tax advice.

Company Incorporation Procedures (2005-2007)

Monitoring of licensing process for various company incorporation projects.

Manufacturing (2005-2006)

Providing advice for licensing process on establishment and operation of factory.

Cement Industry – Acquisition Project (2005-2006)

Acting for potential Thai investor in relation to a contemplated majority equity acquisition in a Lao Cement Company, notably undertaking of full legal due diligence.

Mining Industry – Concession Agreement (2004-2007)

Reviewing and advising on concession agreement and related issues.

LANGUAGES:

	Speaking	Reading	Writing
LAO	Excellent	Excellent	Excellent
ENGLISH	Excellent	Excellent	Good
THAI	Excellent	Good	Good

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www.dfdlmekong.com

VIENTIANE
Laos@dfdlmekong.com
+856 21 24 2068-70

PHNOM PENH
Cambodia@dfdlmekong.com
+855 2321 0400

YANGON*
Myanmar@dfdlmekong.com
+95 1540 995

BANGKOK
Thailand@dfdlmekong.com
+66 2636 3282

SAMUI
Samui@dfdlmekong.com
+66 77 246 081

HANOI
Vietnam@dfdlmekong.com
+84 4 3936 6411

HO CHI MINH CITY
Vietnam@dfdlmekong.com
+84 8 3910 0072

*Myanmar Thanlwin Legal Services, Ltd. in association with DFDL Mekong