

CURRICULUM VITAE

NAME: **AUDRAY SOUCHE**

POSITION: Senior Legal Adviser

LOCATION: Bangkok, Thailand

EXPERIENCE: 5 ½ years

NATIONALITY: French

KEY QUALIFICATIONS

Audray Souche is a French trained legal adviser and holds a high graduation in European Law, University of Lyon, France. She also has a Masters Degree from the School of Political Sciences (Lyon) with main study areas as follows: Public Law (including Public Economic Law), Public Policies, International Law and Geopolitics in Asian Countries. She has received practical training at the Legal Department of the European Parliament and at the European Commission in Cambodia.

Between 2002 and 2004, she has been working as Project Officer in the Legal and Judicial Sector in Cambodia, providing for technical assistance to the Ministry of Justice, to the Cambodian Bar Association and to the Royal School for Judges and Prosecutors.

She joined Mekong Law Group in 2004 as Legal and Investment Adviser. Audray has experience in providing local advice on major project finance deals (Nam Theun II and Nam Ngum 2) as well as in assisting various other foreign investment and commercial transactions in Lao PDR.

EDUCATION:

Professional Education:

- 2002 – European Parliament, Division “Plenary session acts”, Preparation and revision of the legal acts adopted by the Parliament, Luxembourg
- 2002 – French Embassy, Trade Section, Trade Analysis of the Medical Sector, Cambodia
- 2002 – Delegation of the European Commission, Sectorial Analysis on Health and Social Affairs, Cambodia

Academic Education:

- 2001 – Advanced Specialized Degree in European Law – Specialization: Enterprise and Local Governance, *Law Faculty, University of Lyon* (France),
- 1999 – Course “Practice of international negotiations”, *Max Planck Institute for Comparative Public Law and International Law* (Germany)
- 2000 – Master Degree in Political Sciences - Public Law, *School of Political Sciences of Lyon* (France)/*School of Political Sciences of Innsbruck* (Austria)

EMPLOYMENT RECORD:

- **Mekong Law Group – Laos** (June 2004 to present)
Legal Adviser

Areas of practice: hydropower and environment, project finance, securities, foreign investment, including licensing procedures, and tax.
- **French Cooperation – Cambodia** (May 2002 to April 2004)
Project Officer in the Legal and Judicial Sector

Experience in project management (budget implementation and monitoring, contracting with service providers, coordination with bi- and multilateral Donors), capacity building (organization of training of trainers, institutional support and curriculum designing), law dissemination and publication (drafting of legal comments on Criminal Law for Ministry of Justice and support to the drafting of legal materials).
- **Cegelec Company (Civil Engineering) – France** (February 2002 -March 2002)
Short Term mission

Preparation of technical documentation and engineering contracts, inc. general review and translation in German, for the Lötschberg Tunnel Project.

DETAILS OF MAJOR PROJECTS UNDERTAKEN**FOCUS****Lao PDR – Hydropower Projects**

Nam Theun 1 – US\$700 Million – Developers (2006 – present)
 Advising group of foreign developers (Thai and Malaysia) on Lao law aspects of establishing a USD700 Million hydro power project in Laos, including corporate, licensing, compliance, environment and secured financing issues and legal documentation.

Nam Ngum 2 – US\$750 Million – Lenders (2005-2006)
 Advising Thai Lenders as member of the local project counsel team on a US\$750 Million hydro project in Laos, including notably review of the Project and Finance Documents, preparation of draft legal acts, conditions precedents monitoring, relations with local authorities and with the various project's parties.

Nam Theun 2 – US\$1.3 Billion – Lenders (2004 - 2005)
 Advising Lenders (consortium of 30 private banks + World Bank, ADB, AFD, EIB) as member of the local project counsel team on a US\$ 1.3 billion hydro project in Laos (with Allen & Overy as International Counsel), including notably review of the Project and Finance Documents, preparation of draft legal acts, conditions precedents monitoring, relations with local authorities and with the various project's parties, coordination of the document registration process and advice on perfection and enforcement of securities (including registration of security agreements in Lao PDR).

Lao PDR – Other Projects

Facilities Financing – US\$1.7 Million –Banque pour le Commerce Exterieur (2007)
 Drafting of loan agreement and securities agreements in relation to a project of construction of new facilities for an international School.

Establishment of Hotel in Luang Prabang – US\$650,000 (2007)
 Drafting of Joint Venture Agreement; reviewing Articles of Association and preparation of

**FOCUS**

documents for change of shareholding.

Telecommunication Acquisition–US\$45 Million – ST Telemedia (2007)

Conducting due diligence on target companies in Laos and providing all legal advice required in Laos for acquisition by client of a 49% equity stake in the telecommunication business of Shinawatra International in Laos.

Land Structure – US\$400,000 – Banyan Tree (2007)

Assisting Client in structuring contracts related to the rights of the Client on a land to develop a luxurious hotel.

Beverage Industry – Acquisition Project (2006)

Acting for potential Thai investor in relation to a contemplated majority equity acquisition in a Lao Distillery and Drinking Water Company, notably undertaking of full legal due diligence.

Establishment of Telecommunication Branch - Alcatel (2005-2006)

Legal advice and assistance in licensing procedure.

Drafting of Contracts – Lao Tobacco Company (2005)

Drafting of Sub-Lease Agreement and of Sale-Purchase Agreement.

Cement Industry – Acquisition Project (2005)

Acting for potential Thai investor in relation to a contemplated majority equity acquisition in a Lao Cement Company, notably undertaking of full legal due diligence.

Plantation Industry – Financing Project (2005)

Review of Guarantee Agreement and drafting of legal opinion.

Luxury Tourism Industry (2005-2006)

Drafting of Corporate documents; Drafting of option agreement; Review of various contracts (including sale-purchase contract, business cooperation contract); Provision of legal and tax advice.

Thailand**Construction & Real Estate Industry (2006)**

Contribution in Construction Contract Master Investment Agreement drafting.

PUBLICATIONS:

- Articles in various legal Publications in Cambodia (Review of the Phnom Penh Faculty of Law and Economics, Commented Criminal Code);
- Coordination in Laos of the publication of the MLG Monthly Law Updates and of the Lao Legal and Investment Guide 2007.

LANGUAGES:

	Speaking	Reading	Writing
<i>French</i>	Excellent	Excellent	Excellent
<i>English</i>	Good	Good	Good
<i>German</i>	Good	Good	Good
<i>Lao</i>	Fair	None	None
<i>Thai</i>	<i>In process</i>	<i>In process</i>	<i>In process</i>



CONTACT DETAILS:

DFDL Mekong (Thailand) Co. Ltd

Dusit Thani Building, 9th Floor

946 Rama IV Road, Silom

Bangkok, 10500 Thailand

Tel: +66 2 636 3282

Fax: +66 2 636 3290

Mobile: +668 9925 1078

Audray.Souche@dfdlmekong.com

www.dfdlmekong.com
